



JAC Recruitment

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Vietnam



## PR/094676 | Business Development Manager / Director - Water Treatment

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1536408

**Industry**

Other

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

April 30th, 2025 15:55

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Location:** Hanoi, Vietnam

Join a global leader in industrial infrastructure development as our Business Development Manager/Director, specializing in water treatment services.

### Key Responsibilities

- Strategically develop and expand the water treatment services portfolio in both local and regional markets.
- Identify and secure new business opportunities, fostering partnerships with clients and stakeholders.
- Lead market research to anticipate industry trends and provide actionable insights.
- Collaborate cross-functionally to ensure seamless project execution and customer satisfaction.
- Represent the organization at industry events to strengthen market presence and showcase capabilities.

### Key Requirement

- Proven track record in business development within the water treatment or related industrial sectors.
- Strong leadership skills with the ability to guide and inspire a team.
- Exceptional communication and negotiation capabilities.
- Strategic mindset with a results-driven approach to achieving growth targets.
- A background in engineering, environmental sciences, or a related field is preferred.

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## Company Description