



PR/094655 | [Insurance] Regional Director

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1536403

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 15:55

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location

Hanoi

Company and Job Overview

JAC's client is a FDI life insurance company

Job Responsibilities

- Strong foundational skills in customer consultation.
- Effective communication and relationship-building skills.
- Financial planning, analysis, and customer advisory.
- Flexible problem-solving in customer transactions.
- Building, maintaining, and developing the sales team.
- Managing, supervising, and motivating the team.
- Potential for market exploitation: evaluated based on candidates with extensive relationships and influence in the target market.
- Training the team.

- Business planning and organizing, leading business activities.
- Excellent communication and information dissemination skills.

Job Requirements

- Degree in related field
- Candidates with long-term commitment to one company or those who have progressed internally from Agent, Sales Manager to Senior Sales Manager.
- Proven track record of achievements in previous companies.
- Candidates currently employed at a life insurance company within the last 6 months up to the interview date.

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Company Description