



PR/094637 | Sales Manager / General Manager of HCM sales & PM Dept

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1536395

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 15:55

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is looking for the **Sales Manager** position.

JOB RESPONSIBILITIES

- Under the direction of superiors, responsible for the business situation of the domestic/export segment of the domestic/international market at the HCM Sales department.
- Search and develop relationships with potential customers and partners.
- Develop sales strategy.

- Manage revenue recognition and collection of payments from projects in charge...
- Other tasks as assigned by superiors.

JOB REQUIREMENTS

- Graduated from University or higher majoring in economics or related.
- **Have at least 03 years of experience in a management** position, especially candidates with experience in **project sales in the field of construction materials business, interior and exterior business, equipment...** are given priority.
- **Have at least 3 years of experience in sales and marketing.**
- Priority is given to candidates with analytical ability and sensitivity to market opportunities, with extensive relationships in the Construction field.
- Priority is given to candidates with knowledge of business and marketing.
- Ability to organize, manage and operate.
- Have good communication skills, dynamic and creative.
- Able to work independently and in groups.
- Ethics/Personal reputation/Long-term commitment/Having a clear work perspective or work orientation.

BENEFITS

- Hours: Full-time 8:00 – 17:00, Monday - Friday
- Location: District 1, HCMC
- There are social insurance, health insurance, unemployment insurance and other regimes according to Labor law.
- Annual leave and holiday bonuses.
- Uniforms are provided.
- Vacation and travel every year.
- Salary increase according to capacity/periodically of the company
- Accumulated a lot of experience, friendly and professional working environment.
- There are many opportunities for career development and advancement.
- Enjoy benefits according to the Labor Law.

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Company Description