



JAC Recruitment

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Vietnam



PR/094591 | Sales Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1536370

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 15:55

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Our client is a leading China-originated company specializing in the production and distribution of various chemicals, including plastics, resins, and agricultural chemicals.

Job Description

As a Sales Manager, you will be responsible for driving sales growth and expanding our market presence in Vietnam. You will work closely with our regional and global teams to develop and implement effective sales strategies, build strong customer relationships, and achieve sales targets.

Key Responsibilities:

- Develop and execute sales plans to achieve company objectives.

- Identify and pursue new business opportunities in the chemical industry.
- Build and maintain strong relationships with key customers and stakeholders.
- Conduct market research to stay updated on industry trends and competitor activities.
- Prepare and present sales reports, forecasts, and performance analysis.
- Collaborate with the marketing team to develop promotional materials and campaigns.
- Provide excellent customer service and support to ensure customer satisfaction.
- Attend industry events, trade shows, and conferences to network and promote our products.

Qualifications

- Bachelor's degree in Business, Chemistry, or a related field.
- Proven experience as a Sales Manager in the chemical industry, preferably with a focus on plastics, resins, or agricultural chemicals.
- Strong understanding of the Vietnamese market and customer needs.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.
- Proficiency in Microsoft Office and CRM software.
- Fluency in Vietnamese and English; knowledge of Chinese is a plus.

Company Description