



PR/109115 | Sales Manager

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1536174

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

April 30th, 2025 15:49

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

Sales activities

Market development and sales to Japanese and Indian companies.

Propose and sell Japanese products and services to Indian companies.

Responding to enquiries, explaining technology and products.

Follow-up of existing customers and acquisition of new customers.

Preparation and submission of weekly reports

Market research

Research of Indian market trends, competitor analysis, understanding of company needs and strategy planning

Market research.

Customer relations

Business meetings and contract negotiations with customers.

Prepare quotations and respond to delivery deadlines .

Company Description