



PR/107756 | Sales & Marketing Assistant Manager (Isoprene products; IPEA, MTHP, IPG(IPD))

## Job Information

### Recruiter

JAC Recruitment India

### Job ID

1536075

### Industry

Other (Trade)

### Job Type

Permanent Full-time

### Location

India

### Salary

Negotiable, based on experience

### Refreshed

April 30th, 2025 15:48

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

**Position:** Sales & Marketing Assistant Manager

**Location:** Andheri East, Mumbai, Maharashtra

**Role:** Marketing Development of Isoprene Products, Partnership Development & Management

**Qualification:** Bachelor's degree in chemical/ science or related field.

### Key Activities:

#### Marketing Development

- Approach to new customers and applications and develop the market of Isoprene products; IPEA, MTHP, IPG(IPD)

- Keep on communication to discover the unmet needs
- Forward the inquiries, lead the discussion how to progress in a global team.
- Attend or visit conferences and exhibitions.

#### **Partnership development & management**

- Discover and build a trustable relationship with traders which has power in the market.

#### **Monthly report & annual budgeting**

- Monthly (or weekly, to be instructed) report to the line manager or HQ.
- Forecast the market and plan reasonable revenue figure for the upcoming period.
- Check related events and forecast the expenses.

#### **Self -Development**

- Attend trainings, seminars which can boost your skills (it can be either technical knowledge or business tips, way of thinking...etc.) regardless of being or not being instructed by the line manager, HR or MD.

#### **Knowledge/ Experience/ Mindset**

- 5+ years of experience of sales.
- Good oral and written communication skills in English.
- Initiative, proactive, a quick learning challenger.

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#### **Company Description**