

## LEASING/ACCOUNT REPRESENTATIVE

経験者優遇/都内エリアの物件300室→3,000室獲得を目指す!

Job Information

**Hiring Company** 

inthehood, LLC

Subsidiary

Dash Living

Job ID

1535009

Industry

Real Estate Brokerage, Management

**Company Type** 

Small/Medium Company (300 employees or less)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Minato-ku

**Train Description** 

Yamanote Line Station

Salary

4 million yen ~ 6 million yen

**Work Hours** 

9:30~18:30 (休憩時間:60分)

Holidays

完全週休2日制(土・日)、祝日、夏季休暇、年末年始休暇等

Refreshed

November 7th, 2025 10:00

General Requirements

Minimum Experience Level

Over 3 years

**Career Level** 

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 50%)

Minimum Japanese Level

Native

**Minimum Education Level** 

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

WHAT YOU'LL DO

- Promote and sell Dash Living's monthly furnished apartments to corporate customers according to their needs.
- · Lead generation of new corporate clients and building partnerships and relationships.
- Establishes and owns relationships with key contacts at prospective clients and develops prospects into becoming
  new clients.
- Develop proposals that reflect the explicit needs of prospective clients.
- Handle inquiries by email, chats and phone calls ensuring a high level of customer satisfaction through excellent sales services.
- Maintain and expand customer databases (lead generation, referrals, etc.)
- Work effectively with internal partners from the Operations and Finance team to ensure the customer needs are fulfilled based on the guest's service requests.
- Communicate and report to HQ regarding the sales strategy and current updates.
- Help the Admin team to issue the invoice and contract for a smooth contract process.
- · Provide assistance and support to the team.

#### WHAT WE OFFER

- · A dynamic startup environment with career progression
- · Experience in working with overseas teams
- · Great platform to perform and learn for the best
- · Share office environment with flexible working locations
- · Bottomless artisanal coffee, tea and beer

#### [About Dash Living]

https://www.dash.co/en/japan

# Employment Type

正社員(最初の6か月のみ有期契約社員)

間唯用結

契約の更新 有(契約期間満了時の業務量、勤務成績により判断)

通算契約期間は上限無し

#### Salary Range

想定年収400万円~ ※ご経験に応じて応相談。

#### Work location

本社(東京都港区西新橋1-1-1WeWork日比谷フォートタワー10-121)

毎週金曜リモートワーク可 受動喫煙防止措置 :屋内禁煙

## Working/Break Time

9:30~18:30 (休憩:午後12時00分~午後13時00分)

時間外労働:あり(月平均20時間)

## Holidays

完全週休二日制

#### **Benefits Program**

- 加入保険:健康保険、厚生年金保険、労災保険、雇用保険
- 交通費全額支給(上限3万円/月)
- 希望者産休取得率100%
- 都内に多数拠点があるシェアオフィスWeWorkで勤務

### Required Skills

### WHAT WE'RE LOOKING FOR

- · Able to speak Japanese and English fluently
- · Excellent listening, communication and presentation skills
- · Bachelor's Degree
- At least 2-3 years of relevant experience (Real Estate / Hospitality industry experience will be an advantage).
- Sales network lead experience
- Sharp analytical skills coupled with good interpersonal and communication skills
- Must be able to work with minimal supervision
- Possess a "can do" attitude
- · Fast learner and Self Starter