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Technical Sales - Chemical (Tsukuba - Up to 8.2M)

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Job Information

Recruiter
[Michael Page](#)
Job ID

1534982

Division

Technical Sales - Chemical (Tsukuba - Up to 8.2M)

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Ibaraki Prefecture

Salary

5 million yen ~ 8.5 million yen

Salary Bonuses

Bonuses included in indicated salary.

Salary Commission

Commission included in indicated salary.

Refreshed

April 24th, 2025 16:00

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

This position is responsible for generating sales leads, preparing technical and commercial proposals, and engaging with customers to meet their needs. The role involves frequent domestic and occasional international travel to present products and manage sales opportunities in various industries such as cement, steel, and chemicals.

Client Details

The company is a global leader specializing in digital and sustainable solutions designed to help businesses achieve climate-neutral futures. With over 100+ years of engineering experience, it focuses on the chemical industry, offering advanced technologies and services that optimize processes, improve efficiency, and drive sustainability. The company operates

across various sectors, including energy, chemicals, and high-performance materials, providing innovative solutions to meet the growing demand for sustainable practices.

Description

- Generate sales leads and opportunities, managing the sales pipeline.
- Develop technical and commercial proposals tailored to customer needs.
- Engage with customers from initial contact to product presentation.
- Participate in sales and marketing events, including industry expos and internal meetings.
- Prepare and deliver sales presentations to clients, explaining product fit and benefits.
- Manage opportunities in CRM and create monthly sales reports.

Job Offer

- An estimated annual salary of 5,400,000 - 8,200,000 JPY, including bonus.
- A generous holiday allowance of 15 days per year.
- A supportive and professional work environment in Tsukuba.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

Required Skills

A successful Technical Sales professional should have:

- A degree in Engineering or a chemical related technical field.
- Proven experience as a Technical Sales professional, preferably in the Industrial / Chemical sector.
- Proficiency in English and Japanese to communicate effectively with both local and international clients.
- Strong technical knowledge of products and the ability to conduct demonstrations.

Company Description

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