

# Dragon Recruitment Japan K.K

## Account Sales Manager

APACの担当案件

### Job Information

**Recruiter**

[Dragon Recruitment Japan K.K](#)

**Job ID**

1534899

**Industry**

Software

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

9 million yen ~ 25 million yen

**Refreshed**

March 11th, 2026 02:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

High-School

**Visa Status**

Permission to work in Japan required

### Job Description

**Job Description**

We're in the business of making people happier. Our revolutionary platform helps companies create better experiences that make customers happier at every turn — and every day, we bring career experiences to life that mirror that same sense of passion and purpose.

**What You'll Do**

- You will be identifying, negotiating and closing big deals in a defined territory. You will be working with CMOs, CTOs, COOs, CIOs, EVPs, and SVPs of some of the biggest brands in the world. You will be working with them to build solutions that allow them to win. We are customer-obsessed.
- You will be called upon to utilize superior salesmanship to develop sales opportunities and identify the necessary

decision-makers and influencers of the prospective deal. We believe it is OK, be fearless.

- You will listen, identify and understand clients/prospective clients' needs and deliver to their expectations. You will be able to build relationships with multiple stakeholders and influence them in a positive way. Helping others succeed makes us happy.

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## Company Description