



Supreme Components International

Est. 2001

【Top 50 Electronic Components Distributors】 Sales Executive

Top 300 Fastest Growing APAC Companies

Job Information

Hiring Company

Supreme Components International (SCI)

Job ID

1533902

Industry

Hardware

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Salary Bonuses

Bonuses paid on top of indicated salary.

Salary Commission

Commission paid on top of indicated salary.

Refreshed

July 3rd, 2025 09:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Supremecomponents intl Pte. Ltd (SCI) is the worldwide Top 50 distributors of high technology electronic components and LED's. Franchised distribution line includes CITIZEN, KYOCERA, PHILIPS, RUBYCON, SHARP, LEM, WIMA, KEL, SAMWHA, VISHAY PRECISION etc. In line with our expansion plans, we are looking for very dynamic, aggressive and committed individuals who have a drive and passion for success. An excellent remuneration package with monthly commission and bonus will be provided.

- SCI is a multiple award-winning Singapore brand, Top 3 privately held companies in Singapore.

- ISO 9001-2015 certified

- SCI Operates 16 offices in 12 countries

- More than 140 franchised lines.

We have the following opening to fill immediately

Job description: Sales Executive

Responsibilities:

- Sales of Electronic components.
 - Execute marketing plans for our franchised products.
 - Establish new customers & suppliers.
 - Provide support and service to existing customers.
 - Meet or exceed monthly sales budget.
 - To design in our principle's products with OEM/ ODM Customers.
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Required Skills

Requirements:

- Organized, resourceful and possess good follow-up skills.
 - Aggressive and 'Can Do' attitude.
 - Trade experience with distributors/second level distributors will be advantageous.
 - Must have good contacts in the industry.
 - 2-5 Years experience in electronic component distribution.
 - Proficiency in Japanese and English languages.
 - Open minded and willing to learn.
 - Pleasant personality.
 - Smart, Hard working, Detail oriented and Results driven.
 - Good communication and Presentation skills.
 - Keen interest in Telemarketing.
 - Possess Degree in any discipline, Electronics preferred.
 - Good initiative & ability to work independently
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Company Description