

MichaelPage

www.michaelpage.co.jp

Pre Sales Engineer

Global cloud security company

Job Information

Recruiter

Michael Page

Job ID

1533798

Industry

System Integration

Job Type

Temp to Perm

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

May 5th, 2025 00:00

General Requirements

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As a **Presales Engineer**, your role sits at the intersection of tech and business. You get to **translate customer needs** into technical solutions. Work directly with **cutting-edge tech**: CDN, WAF, DDoS protection, SD-WAN, cloud acceleration, and more.

企業情報

Global CDN and cloud security company, and one of the key players in the industry. If you're looking to work with big-name clients, global infrastructure, and modern tech stacks, this is a good place to be.

職務内容

- ・クライアントとの会議において専門家としてサービスや強みを伝え営業活動をサポートします。
- ・提供する多数の自社製品およびサービスの中からクライアントのセキュリティ戦略に沿った、最適なリスク低減ソリューションを提供します。
- ・クライアントのニーズと要件の定義を支援するために、適切なソースから情報やデータを収集します。
- ・クライアントからの技術情報の要求に対応します。

条件・待遇

As a **Presales Engineer**, your role sits at the intersection of tech and business.

- You get to **translate customer needs** into technical solutions.
- Work directly with **cutting-edge tech**: CDN, WAF, DDoS protection, SD-WAN, cloud acceleration, and more.
- Problem-solving, designing solutions, and **supporting sales with deep tech insights** -every day is different.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Jonathan Chua on +813 6832 8931.

Required Skills

- コンテンツ・デリバリ・ネットワークまたはクラウド・セキュリティー分野でのプリセールスの役割の経験

Company Description

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