Client Coverage Analyst – EMS / Workflow Tech @ NYC Firm

Trading tech firm - EMS Remote

Job Information

Recruiter
Next Move K.K.

Hiring Company
NYC Market Making Financial Firm

Job ID
1528099

Industry
Other (Banking and Financial Services)

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
(Almost) All Non-Japanese

Job Type
Permanent Full-time

Location
Tokyo - Other Areas

Salary
14 million yen ~ Negotiable, based on experience

Salary Bonuses
Bonuses paid on top of indicated salary.

Refreshed
November 1st, 2026 04:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Entry Level

Minimum English Level
Business Level (Amount Used: English usage about 50%)

Minimum Japanese Level
Fluent Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

We leverage cutting-edge technology to deliver liquidity to the global markets and innovative, transparent trading solutions to clients. As a market maker, provide deep liquidity that helps to create more efficient markets around the world. Market structure expertise, broad diversification, and execution technology enables us to provide competitive bids and offers in over

19,000 securities at over 235 venues, exchanges, markets, and dark pools in 36 countries worldwide.

Our complementary core offerings—market making, client execution services, and trading venues—give us a competitive advantage in developing and applying innovative tools that deliver efficiencies and performance across the organization.

THE ROLE: Workflow Technology – EMS Support (Coverage Team)

- First-level Execution Management System (EMS) support across internal and external users
- Manage end-user communication, product sales and design changes, troubleshooting, and resolution of live trading system issues for both internal and external users.
- Support onboarding processes, product enhancements, and user testing.
- Troubleshoot and diagnose technical/trading issues in a live trading environment, ensuring end-to-end resolution.
- Proactively identify workflow inefficiencies and propose solutions using existing technology capabilities.
- Handle ad-hoc technical issues with clients as they arise.

Required Skills

THE CANDIDATE

- Degree in Computer Science, IT, Finance or equivalent experience.
- Strong communication skills in English and Japanese.
- Excellent application and system problem-solving skills; must be detail oriented.
- Self-starter, capable of managing technical client interactions independently.
- Practical experience in Python, UNIX, DBs, or Scripting.
- Confident in analysing data with SQL.

Good To Have:

- Knowledge of Asian equity markets, order flow, and electronic trading.
- EMS/OMS support and order routing systems.
- FIX knowledge.
- Experience in a front-office trading environment supporting both internal and external users.
- Previous dealing systems development experience desirable.

Company Description