



【外資系レンタルオフィス企業\エリアセールス ポジション/年収450～700万円】@福岡

レンタルオフィス業界のグローバル企業！エリア セールスポジション！

Job Information

Recruiter

JobImpulse

Job ID

1522667

Industry

Real Estate Brokerage, Management

Company Type

International Company

Non-Japanese Ratio

About half Japanese

Job Type

Permanent Full-time

Location

Fukuoka Prefecture

Salary

4.5 million yen ~ 7 million yen

Hourly Rate

年収：450万円～700万円 ※経験・キャリアによる

Work Hours

9:00～18:00（実働8時間）

Holidays

土日祝

Refreshed

July 11th, 2025 06:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 50%)

Minimum Japanese Level

Business Level

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

- Generate profitable new revenue to achieve agreed sales targets on generated Enterprise Accounts.
- Develop and maintain top-level relationships with designated accounts to establish a clear and comprehensive understanding of customer needs across the complete spectrum of our solutions.
- Develop, expand, maintain and report on a pipeline of qualified sales opportunities.
- Work with assigned third party corporate advisors (agents, corporate real estate specialists, management consultants etc.) to create our sales opportunities with their clients.
- Be an ambassador for our company by attending and speaking at relevant events, hosting workshops and leveraging opportunities to build greater awareness of ours within the corporate occupier sector.
- Partner with Operations and Sales colleagues across relevant geographies to ensure consistent customer experience and to develop clear plans for target customer solution development.
- Share relevant feedback from Enterprise customers to support the continuous improvement of customer service and solution enhancement.
- Support other strategic business development activities as require.

転勤：原則なし(自身が希望すれば転勤可能)

残業：平均1.75時間/月

有休：2年目から年間16日

研修：入社後3～4週間の研修期間あり

英語：会社負担で英語を勉強するプログラムあり

Required Skills

- 【必要なスキル、経験】
- ・3年以上の法人営業経験/ビジネスレベル以上の英語力/日本語ビジネスレベル（N2相当）以上
- 【求める人物像】
- ・「やればできる」という姿勢を持ち、柔軟で寛容である。
- ・やる気があり、自立心があり、野心的である。
- ・大きな成長の野心を持ってチームに加わる。
- 入社時3～4週間の教育プログラムがあるので業界未経験でも安心です！
- 会社負担で英会話を勉強するプログラムもあります。今は英語はできない！でも学びたい！という意思のある方には仕事環境、サポート双方揃っています。外国籍の方の比率は20%！（東京の場合）
- 国内48都市に展開！ご自身の希望する地域で働けます。また、年4回のコミッション制度を設けていますので、成果がストレートに自分の給与に反映します。Iターン、Uターンの方、地元で頑張った分成果が欲しい方にもおすすめ！
- 平均時間外労働時間は1.75時間！有給休暇も法的規定を超えて2年目に全社員16日付与！ワークライフバランスに適した働き方が可能です。
- Director、役員にも女性が活躍中！
- 無期限育休！社員が復帰できる日まで取得可能！30名が利用しています。

[Required skills and experience]

- ・ 3+ years of corporate sales experience/Business level or higher English proficiency/Business level Japanese (N2 equivalent) or higher

[Desired personality]

- ・ Flexible and tolerant with a "can do it if you try" attitude.
- ・ Motivated, independent, and ambitious.
- ・ Join the team with ambition for great growth.
- There is a 3-4 week training program upon joining the company, so even if you have no experience in the industry, you can rest assured!
- There is also a program to study English conversation at the company's expense. I can't speak English now! But I want to

learn! For those who have the will, we have both a work environment and support. The ratio of foreign nationals is 20%! (In the case of Tokyo)

- Expanded to 48 cities nationwide! You can work in the area of your choice. In addition, we have a commission system four times a year, so your results will be directly reflected in your salary. Recommended for I-turn, U-turn, and those who want results for their hard work in their hometown!

- Average overtime work hours are 1.75 hours! All employees are given 16 days of paid vacation in their second year, exceeding the legal requirement! Work styles that allow for a good work-life balance.

- Women are active as directors and executives!

- Unlimited parental leave! Can be taken until the day the employee is able to return to work! 30 people are taking advantage of this.

Company Description