



SAP Delivery Director ~25M

Global Company, Director-Level

Job Information

Recruiter

iWill Capital G.K.

Job ID

1518843

Industry

IT Consulting

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

18 million yen ~ 25 million yen

Refreshed

July 17th, 2025 02:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Position Title : SAP Practice_Delivery Director

Work Location : Tokyo

Work Style : Hybrid (3 days office work per week)

Responsibilities:
1. High-level Phase Operations

Support the initial planning and presales activities for SAP implementation, upgrades, and migrations, and propose the optimal solutions based on the client's business needs.

Design the SAP system according to customer requirements, create proposals, respond to RFPs, and develop system strategies.

Manage the overall progress of SAP projects, leading the planning and coordination from the start to the end of the project.

2. Delivery Management

Oversee end-to-end (from start to finish) delivery of SAP implementation, upgrade, and migration projects, ensuring compliance with budget and schedule.

Manage risks and resolve issues during project progression, ensuring the achievement of quality standards aligned with project scope and goals.

Handle regular communication with stakeholders, including coordination with clients, requirements definition, and progress reporting.

3. Team Management and Support

Lead the project team, promote collaboration with oUshore teams, and ensure smooth progress of global SAP projects.

Provide guidance and onboarding for team members, oUering continuous support to improve quality.

Enhance service quality by conducting performance reviews of SAP projects, implementing improvement activities, and strengthening the quality management system.

Review and implement service improvements based on client feedback.

4. Business Development Support

Support the development of new business related to SAP and promote long-term relationship building with clients.

Assist in sales activities through presentations and proposal creation for SAP solutions.

Required Skills

Qualifications Required (MUST)

Bilingual skills (Japanese: native level or JLPT N2 or above; English: business level speaking/listening/writing/reading).

Over 5 years of experience as an SAP Service Delivery Manager or Project Manager in global SAP projects.

Understanding of the SAP system landscape and experience in managing coordination and impact across multiple countries/regions.

Excellent communication skills, interpersonal skills, and flexibility.

Experience in responding to RFPs, creating proposals, and making presentations.

Preferred (WANT)

Knowledge of ITIL or equivalent service management (incident management, problem management, change management, release management, etc.).

Experience working with oUshore teams.

Experience using ticket management tools such as ServiceNow or Remedy.

Technical knowledge of SAP (understanding SAP modules and experience in system integration).

Company Description