



Sales Manager (New Hotel in Tokyo) / セールスマネージャー

Global work environment

Job Information

Recruiter

Ahead Japan

Hiring Company

A company where all people are welcome, differences are appreciated

Job ID

1508323

Industry

Other (Hospitality)

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ Negotiable, based on experience

Refreshed

April 28th, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

- Daily sales activities to achieve hotel sales targets
- Achieve individual sales goals and maximize profitability
- Support the implementation of sales plans that will increase occupancy, average rate, volume, and event sales
- Review monthly reports and monitor own performance
- Build and maintain relationships with key clients and external stakeholders
- As is typical of Shibuya, a place where personalities and colors intersect, this is a place where people from various backgrounds and multinationals can thrive.
- We have many staff with no experience working in a hotel and those with hotel restaurant backgrounds.
- We aim to create an environment where all staff can work in their way.

- As a cultural center where people from all walks of life and creativity intersect, you will help us provide our guests with unique and unforgettable experiences while continuing to change daily.
 - You will be required to be resourceful in an environment that feels fresh and foreign even though you are in Japan, but you will be able to discover new values and experience the kind of work that creates new trends.
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Required Skills

- At least five years of experience in the hospitality industry.
 - Extensive familiarity with regional companies and business trends.
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Company Description