

Technical Sales Representative, Europe/USA residents welcome

Candidates interested in drug discovery

Job Information

Hiring Company

SEED SUPPLY INC.

Job ID

1487454

Industry

Other (Medical, Pharmaceutical)

Company Type

Small/Medium Company (300 employees or less)

Non-Japanese Ratio

Majority Japanese

Job Type

Freelance

Location

Kanagawa Prefecture, Fujisawa-shi

Train Description

Tokaido Main Line (Atami-Tokyo) Station

Salary

5 million yen ~ 20 million yen

Salary Bonuses

Bonuses included in indicated salary.

Salary Commission

Commission included in indicated salary.

Refreshed

December 24th, 2025 18:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent (Amount Used: English Only)

Minimum Japanese Level

None

Minimum Education Level

Post Grad Degree (PHD/MBA etc)

Visa Status

No permission to work in Japan required

Job Description

Company Overview: Our company specializes in discovering compounds that bind to drug discovery targets using our

proprietary technology. We provide these "drug seeds" to pharmaceutical companies and offer various services that support small molecule drug discovery.

Position: Technical Sales Representative

Responsibilities:

- Conduct technical sales activities targeting pharmaceutical and biotech companies in the US and Europe.
- Focus on sales activities directed at research laboratories.

Compensation:

• Commission-based

Required Qualifications:

• Experience working in research laboratories at pharmaceutical companies in the US or Europe.

Company Description