



International Sales - US Market [Native English Skill]

N2 Japanese level above is required

Job Information

Hiring Company

New Cosmos Electric Co., Ltd

Job ID

1474030

Division

Overseas Sales

Industry

Electronics, Semiconductor

Company Type

Large Company (more than 300 employees)

Job Type

Permanent Full-time

Location

Osaka Prefecture, Osaka-shi Yodogawa-ku

Salary

3.5 million yen ~ 5 million yen

Refreshed

May 3rd, 2024 01:00

General Requirements

Career Level

Entry Level

Minimum English Level

Native

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

We are seeking an additional member to join our overseas sales team in Osaka Japan.

In this position

You will be primarily responsible for expanding our sales in the US market. This will be done through:

- Educating and negotiating with potential customers
- Managing relationships with dealers (代理店)
- Discovering new potential markets
- Making frequent business trips abroad (5-6 trips per year)

About the Team

As part of our overseas division, you will join a small (~15 member) but diverse international team, with team members from 8 different countries (America, France, Germany, Mexico, Korea, China, Taiwan, Japan). Nearly all internal communication will be conducted in Japanese, however communication with clients and dealers will be conducted in English. (You are free to communicate with coworkers in whatever language you are most comfortable.)

About New Cosmos Electric Co., Ltd

Founded in 1960, New Cosmos Electric is Japan's leading gas alarm and gas sensor manufacturer, with locations in more than 10 different countries around the world.

Required Skills**Requirements:**

- Native English speaker
- JLPT N2 or higher (N1 or higher preferred)
- Knowledge of American business culture
- Currently residing in Japan

Other Desired Skills:

- Familiarity with Microsoft Excel, Powerpoint

Additional Notes:

- This is a direct hire (正社員) position
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Company Description