



Sales Manager/ セールスマネージャー

IT Sales role at Start-up

Job Information

Recruiter

ACS Japan

Hiring Company

Global IT Hardware Service Management Company

Job ID

1469832

Industry

Hardware

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Salary Commission

Commission included in indicated salary.

Refreshed

May 3rd, 2024 05:00

Application Deadline

June 11th, 2024

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 25%)

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- Sales of IT system equipment and parts for corporations.

- Developing new channels for sales.
- Developing new customer companies.

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- 法人向けITシステム機器・部品の販売。
 - 新しい販売チャネルの開発。
 - 新しい顧客企業の開拓。

Required Skills

- Corporate sales experience at an IT equipment manufacturer or IT equipment trading company
- Those who want to become a sales person who is significantly involved in business promotion at a start-up foreign-affiliated Japanese corporation.

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- ・ IT機器メーカーまたはIT機器商社での法人営業経験
 - ・ スタートアップの外資系日系企業で事業推進に大きく関わる営業マンになりたい方。

Company Description