



【Chinese Speakers】 High End Jewelry Boutique Sales Associate

Luxury Jewelry in GINZA

Job Information

Hiring Company

Qeelin

Job ID

1467243

Industry

Apparel, Fashion

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Chuo-ku

Train Description

Ginza Line, Ginza Station

Salary

5 million yen ~ 7 million yen

Salary Commission

Commission paid on top of indicated salary.

Refreshed

May 8th, 2024 08:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation (Amount Used: English usage about 25%)

Minimum Japanese Level

Native

Other Language

Chinese (Mandarin) - Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

About us

Created in 2004 by Dennis Chan, Qeelin is a fine jewellery brand, which takes inspiration and emotional resonance from Chinese symbolism. The brand creates exquisite jewellery intended for daily wear that is meaningful, contemporary, and universal. Named after the Qeelin, an auspicious Chinese mythical animal and icon of love, Qeelin fuses unbridled creativity with excellence in craftsmanship. It brings a touch of playfulness and surprise into the world of fine jewellery. The brand's iconic Wulu collection revisits the legendary Chinese gourd, an auspicious emblem in Chinese tradition. Qeelin is part of the

global Luxury group Kering.

Your opportunity

To cope with the strategic growth in our business, we are now inviting high calibre to join our growing retail team as SalesAssociate.

Directly reporting to the Boutique Manager, this person will strive to deliver good sales performance through exceptional standard of luxury excellence, develop new loyal customers and retain existing customers.

How you will contribute

- Conduct store opening
- Maximize sales performance, achieve assigned boutique team target and KPIs
- Deliver luxury clienteling and caring customer service, build customer relationship and loyalty
- Handle customer enquiries and complaints, ensure issues are resolved to the satisfaction of customers and company
- Support boutique operation and boutique administration, ensure all aspects at top quality
- Follow company compliance, to conduct regular stock checks and assist the annual stock takes

Why work with us?

Unique opportunity to join the Qeelin adventure and to strategically be a fashion-forwarder with new ideas and initiatives to be implemented globally. Talent development is a managerial principle, promoting entrepreneurial spirit for highly empowered teams.

We want to cultivate a "startup" mindset where business agility is key to our fast paced development, and where every employee can reach their full potential in a stimulating and fulfilling workplace environment.

Required Skills**Who you are**

- Prior experience in luxury retail or premium jewelry and watches brands is preferred
- Proven KPI performances, store opening experience is a plus
- Excellent communication, customer service and interpersonal skill
- Enthusiastic team player, friendly personality with can-do attitude
- Proficient in Japanese, English, and able to converse in Mandarin will be an added advantage

Company Description