



マーチャントソリューションズマネージャー / Merchant Solutions Manager Exclusive job

年収1000万まで | WFH 2 Days

Job Information

Recruiter

Advisory Group K.K.

Hiring Company

Well Known Fintech / BNPL Company

Job ID

1466992

Industry

Internet, Web Services

Company Type

Large Company (more than 300 employees)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 10 million yen

Refreshed

April 3rd, 2026 08:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

- Lead, negotiate, and execute co-marketing campaigns with strategic merchants
- Identify business challenges and develop marketing programs to boost conversion, AOV, and repeat usage
- Work closely with Sales, Brand, Product, and UX to shape better customer experiences
- Build long-term partnerships and drive sustainable growth

Required Skills

- 5+ year experience in partner marketing, account management, or strategic partnerships

- Ability to take a project from idea → negotiation → execution
 - Strong communication skills & cross-functional collaboration
 - Bilingual in Japanese & English
 - Solution-oriented mindset (you see problems as opportunities)
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Company Description