

## Senior Business Director 20M+ bonus salary!

### Senior BD role at a great firm

### Job Information

#### Recruiter

**Smart Partners** 

### Job ID

1460373

### Industry

Insurance

#### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards

#### Salary

16 million yen ~ 20 million yen

#### **Salary Bonuses**

Bonuses paid on top of indicated salary.

## Refreshed

November 21st, 2025 03:00

### General Requirements

#### **Minimum Experience Level**

Over 10 years

### **Career Level**

Executive

## Minimum English Level

Daily Conversation (Amount Used: English usage about 25%)

### Minimum Japanese Level

Native

# **Minimum Education Level**

Bachelor's Degree

## Visa Status

Permission to work in Japan required

## Job Description

A senior business development leader role in a stable, growing very profitable firm

The client is looking for a professional sales executive with expeirnece in identifying and contacting large accounts, and managing the succesful process through RFP to close and after care

Complex sales process for large deals experience is required

## Required Skills

Native Japanese language ability

Experience leading large complex solution sales deals

Experience selling into large carriers, ecommerce and retailers like (Rakuten, Yodobashi Camera etc) manufacturs like (Samsung etc)

Company Description