

Sales for Solar Panels | Utilize Your Language Skills

A performance-driven environment

Job Information

Hiring Company
JinKo Solar Japan K.K.

Job ID
1457842

Industry
Petrochemical, Energy

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards, Chuo-ku

Train Description
Ginza Line, Kyobashi Station

Salary
4 million yen ~ 8 million yen

Work Hours
事業場外みなし労働時間制　みなし労働時間/日：2時間30分 休憩時間：60分 時間外労働有無：有

Holidays
完全週休2日制（休日は土日祝日）　夏季休暇（5日）、年末年始休暇（6日）、有給休暇、慶弔休暇

Refreshed
November 13th, 2026 06:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Other Language
Chinese (Mandarin) - Business Level

Minimum Education Level
High-School

Visa Status
Permission to work in Japan required

Job Description

★Key Selling Points

- A Japanese subsidiary of Jinko Solar, a global leading company in the solar power industry headquartered in China

- Opportunity to utilize Chinese or English language skills
- Currently expanding headcount due to business growth, with a flat, performance-based evaluation system regardless of seniority or nationality

■Job Overview:
You will be responsible for corporate sales of solar panels.
Candidates without prior experience in the solar power industry are also welcome to apply. Those with relevant experience will be expected to contribute immediately and take on responsibilities such as mentoring junior staff while remaining active on the front lines.

■Responsibilities:

- Propose and sell commercial solar panels to major trading companies, large electrical manufacturers, and general contractors
- Conduct proposal-based sales of residential solar panels to housing manufacturers, electrical contractors, and sales distributors
- In the future, you will also be entrusted with market analysis and business development within Japan
- This role does not involve direct sales to individual consumers

■Products:
You will handle solar modules manufactured entirely in our own factories, allowing us to offer competitive pricing through cost control.
Our products are trusted worldwide thanks to strict quality control measures, including rigorous testing and rapid response to any issues.

■Organization:

- The sales department consists of approximately 20 members across three teams
- Diverse age range from 20s to 60s
- Women make up about 45% of the team
- Approximately 50% of employees are of non-Japanese nationality

Jinko Solar is a technologically advanced company that competes on performance with other industry players and currently offers panels with the highest output in the industry.
In a highly competitive market dominated by Chinese manufacturers, there is a strong belief that success depends not only on cost competitiveness but also on top-tier technology—this mindset has driven Jinko Solar to become the global leader in shipment volume.

With a lean, diverse team structure, the company offers a fully merit-based and transparent evaluation system.
Additionally, through factory automation, the company maintains a relatively small workforce, enabling the production of high-quality products at lower labor costs. This results in a higher rate of profit return to employees, which is another key highlight.

Required Skills

学歴不問

■必須条件：

- 法人営業の経験
- ビジネスレベルの中国語又は英語ができる方
- 普通自動車免許をお持ちの方

■歓迎条件：

- ソーラーパネル/蓄電池の取り扱い経験
- 電気・半導体・機器の法人営業経験

＜応募者の方へのメッセージ＞
成果主義の当社ですが、既存顧客が9割・出荷量もTOPクラスな点から非常に多くの法人担当者様より評価を頂いており営業がしやすい環境になっています。
当社では年次や国籍問わず、多くの社員が活躍頂いてます。
現職で頑張った分だけ評価されていない、早く収入や、役職を上げていきたいといった方に是非ご応募頂きたいです。

【雇用形態】正社員

- 期間の定め：無
- 試用期間：6ヶ月　条件等に変更はありません。

【想定年収】400万円 ~ 700万円

- 月額（基本給）：269,258円 ~
- 固定残業手当/月：63,472円 ~（固定残業時間45時間0分/月）
- 超過した時間外労働の残業手当は追加支給
- 月給：332,730円 ~（一律手当を含む）
- 昇給有無：有
- 残業手当：有
  予定年収はあくまでも目安の金額であり、選考を通じて上下する可能性があります。
  記載金額は選考を通じて上下する可能性があります。

月給(月額)は固定手当を含みます。

【勤務地】東京都中央区京橋2-2-1 京橋エドグラン9F（本社）

- 勤務地最寄駅：東京メトロ銀座線 / 京橋駅
- 転勤：無
- 受動喫煙対策：屋内全面禁煙

【勤務時間】9:00 ~ 18:00

- 事業場外みなし労働時間制
- みなし労働時間/日：2時間30分
- 休憩時間：60分
- 時間外労働有無：有
  ※月45時間の固定残業代が支給されますが、近年の残業時間は実績ベースで30時間(/月)程度です。

【休日休暇】

- 完全週休2日制（休日は土日祝日）
- 年間有給休暇10日 ~ 20日（下限日数は、入社半年経過後の付与日数となります）
- 年間休日日数120日
- 夏季休暇（5日）、年末年始休暇（6日）、有給休暇、慶弔休暇

【手当/福利厚生】通勤手当、健康保険、厚生年金保険、雇用保険、労災保険

< 各手当・制度補足 >

- 通勤手当：通勤交通費全額支給
- 社会保険：社会保険完備

< 教育制度・資格補助補足 > OJTが中心となります。
< その他補足 >

- 社会保険完備
- 通勤交通費全額支給
- 営業手当
- 食事手当（1日あたり1000円の昼食代支給）
- コミッション制度
- 退職金制度導入予定です

Company Description