



【営業職募集！太陽光発電周辺機器商社】 \年収400～500万円／業界経験者歓迎！@関東

太陽光発電業界でのご経験必！フルリモートワークでライフワークバランス取りやすい！

## Job Information

### Recruiter

[JobImpulse](#)

### Job ID

1445054

### Industry

Equipment

### Company Type

Small/Medium Company (300 employees or less) - International Company

### Non-Japanese Ratio

(Almost) All Japanese

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

4 million yen ~ 5 million yen

### Work Hours

8:30-17:30 \* 実働8時間、休憩1時間

### Holidays

土日祝

### Refreshed

February 9th, 2026 02:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Basic (Amount Used: English usage about 10%)

### Minimum Japanese Level

Native

### Minimum Education Level

Technical/Vocational College

### Visa Status

Permission to work in Japan required

## Job Description

- ◆ 太陽光発電施工会社等へのシステム機器販売
- ◆ 新規取引先の開拓から潜在顧客の固定客化等による担当エリアでの業務拡大

- ◆太陽光発電に関する知識を習得し、お客様に最適なリユース及び製品の提案や、技術的、営業的なアドバイスを行う事で関係性を強化
- ◆展示会やセミナー等を通じて会社及び商品のPRを行い、新たな取引先を開拓する

※ご経験により最初の一年間は契約社員としてご就業頂く場合がございます。

※関東方面でのリモートワーク可能（定期的な名古屋本社出勤有り）

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## Required Skills

- ◆提案営業のご経験をお持ちの方
- ◆太陽光発電機器関連業務経験者（優遇）
- ◆普通自動車免許
- ◆ご自宅でのリモートが可能な環境がある方
- ◆行動力のある、柔軟性高く営業活動ができる方
- ◆目標達成する強い意志と責任感がある人材
- ◆高いコミュニケーション能力

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## Company Description

### Job Impulse

**your qualified provider of personnel service**

**JobImpulse** is a global employment services company. We are, with heart and soul, committed to bring people and their chosen professions together. We have been and we still are a successful gateway within the job market linking supply and demand. We are fully aware of the needs and demands of our customers and employees and can therefore effectively contribute to their lasting success. JobImpulse is an established entity on the personnel services provider market. We are fast, flexible and unbureaucratic. This ensures custom and integral human resources solutions through competence, expertise and know-how.

The continuous growth of the JobImpulse Group ensures the expansion of our comprehensive services. Companies from different business branches have been relying and trusting our services for years. By utilizing our international contacts and experiences, we are able to find the fitting employee for our clients, at home and abroad. JobImpulse is always close at hand; where you need us, for example in Poland, Slovakia, Hungary or Mexico.