



【法人営業×キーアカウントマネージャー】 \年収600～800万円／@外資系食品企業

外資系で法人営業×在宅勤務！出社は週2～3日でOK！

## Job Information

### Recruiter

[JobImpulse](#)

### Job ID

1432133

### Industry

Food and Beverage

### Company Type

Small/Medium Company (300 employees or less) - International Company

### Non-Japanese Ratio

Majority Japanese

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards, Minato-ku

### Salary

6 million yen ~ 8 million yen

### Work Hours

9:00～18:00 実働8時間（休憩1時間）

### Holidays

完全週休2日制、土日祝日休み

### Refreshed

May 17th, 2024 00:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Daily Conversation (Amount Used: English usage about 25%)

### Minimum Japanese Level

Native

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

日本マーケットでのビジネス拡大に向けて、既存取引先（食品専門商社・卸）への深耕営業をメインに新規取引先開拓などの営業活動を行っていただきます。

## 【業務内容】

- ・ 深耕営業＋新規開拓営業

※先ずは、既存取引先との関係性のより一層の強化をして頂きます。

※商社・大手外食ユーザーに対する営業がメインです。

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## Required Skills

## 【必須】

- ・ 法人営業経験
- ・ 消費財における本部・本社ビジネスの経験

- ・ 語学力（英語：ビジネスレベル以上）

## 【歓迎】

- ・ 新規取引先開拓の営業経験
- ・ 食品業界での経験

## 【求める人物像】

- ・ 人間関係をスムーズに構築できる方
  - ・ 固定概念にとらわれず、自ら考え行動ができる方
  - ・ 営業活動の本質を理解している方
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- ・ 結果に対して強い意思を持って物事を進める事ができる方
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## Company Description

## Job Impulse

## your qualified provider of personnel service

**JobImpulse** is a global employment services company. We are, with heart and soul, committed to bring people and their chosen professions together. We have been and we still are a successful gateway within the job market linking supply and demand. We are fully aware of the needs and demands of our customers and employees and can therefore effectively contribute to their lasting success. JobImpulse is an established entity on the personnel services provider market. We are fast, flexible and unbureaucratic. This ensures custom and integral human resources solutions through competence, expertise and know-how.

The continuous growth of the JobImpulse Group ensures the expansion of our comprehensive services. Companies from different business branches have been relying and trusting our services for years. By utilizing our international contacts and experiences, we are able to find the fitting employee for our clients, at home and abroad. JobImpulse is always close at hand; where you need us, for example in Poland, Slovakia, Hungary or Mexico.