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Sales support for medical device company 🖬 Exclusive job

Job Information

Recruiter

en world Japan K.K

Hiring Company Global medical device company

Job ID 1417451

Industry Medical Device

Job Type Permanent Full-time

Location Tokyo - 23 Wards

Salary 5 million yen ~ 6 million yen

Refreshed April 27th, 2024 04:00

General Requirements

Minimum Experience Level Over 3 years

Career Level Mid Career

Minimum English Level Business Level

Minimum Japanese Level Native

Minimum Education Level Bachelor's Degree

Visa Status Permission to work in Japan required

Job Description

・Support sales/service team to maximize sales. 営業/サービスチームの売上を最大化するための支援業務

・Contribute to increase sales by improving customer satisfaction. 顧客満足度向上により売上向上に寄与

・Contribute to increase sales by improving workflow and process efficiency. 業務フロー効率化による売上向上に寄与

Required Skills

・3+ years of experience in Sales Administration. 3 年以上のSales Administration の業務経験

· SAP experience. SAP 使用経験

・Experience of process and business improvement. プロセス改善、業務改善を行った経験 Preffered 歓迎

· Experience of SAP introduction. SAP 導入経験

・Knowledge of CRM (Customer Relation Management)tool. CRM(Customer Relation Management) tool の知識

Company Description

Established in 1999, en world Japan is a global recruitment and staffing firm specializing in global human resources with offices in three countries in the Asia Pacific region.

We specialize in providing support for mid to high-level positions at foreign capital and Japanese global companies. We provide a full range of recruitment and retention services including permanent placement, professional staffing, executive search, and Recruitment Process Outsourcing (RPO).

In addition to our own database of bilingual professionals, we work closely with our group company en Japan, which has one of the largest human resources information networks in Japan, as well as with our domestic and overseas offices to match companies with job-seekers.

Since becoming an en Japan group company in 2010, we have continued to evolve daily with our mission of "Enabling Success" and our main goal of "Becoming the most respected recruitment partner in the global human resources market".