



Regional Field Sales

Job Information

Hiring Company

Mahr Japan Co.,Ltd.

Job ID

1416743

Company Type

International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Kanagawa Prefecture, Yokohama-shi Kohoku-ku

Salary

5 million yen ~ 8 million yen

Refreshed

May 7th, 2024 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Job Description :

- Sales of precision measuring instruments (roughness measuring machines, length measuring machines, gear measuring machines, roundness measuring machines) and measuring tools (calipers, micrometers, indicators, etc.)
- Proposal, negotiation, and related work up to receiving orders from customers.
- Sales planning
- Account management
- Support for product delivery and after-sales follow-up
- Input of customer information and activity information into CRM (Salesforce) system
- Other tasks related to sales activities

Required Skills

[Mandatory]

■Requirements

- University (engineering preferred) graduate
- Min. 3 years of sales experience
- Sales experience in an industrial company or trading company
- Experience in new business development or proposal sales

【Welcome】

- Knowledge of geometric tolerances of related measuring equipment
- Experience of using English in business

Work location : Yokohama office

This position will be in charge of sales in Kansai and Shikoku area. In the future, there is a possibility of relocation to Kansai area.

Employment status : Full-time employee**Annual income** : 5 million yen to 8 million yen

*This will be determined in accordance with our company's regulations, taking into consideration ability and experience.

Company Description

未来を見据えた 測定のパイオニア

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