



Japanese Native - Cloud Pitch Analyst - 7M ~8M

High chance for permanent conversation

Job Information

Temp Agency

Randstad K.K., Professionals

Hiring Company

Top-tier American IT Company

Job ID

1335906

Company Type

Large Company (more than 300 employees) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Contract

Location

Tokyo - 23 Wards

Salary

6.5 million yen ~ 8 million yen

Refreshed

January 23rd, 2026 14:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Entry Level

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- Understand the client brief, and generate insightful reports through research and analysis
- Analyze industry trends and market developments and present meaningful insights
- Create in—depth, relevant research reports on potential targets
- Develop deep—rooted knowledge of and expertise in the vertical and cloud solutions

- Assist in research in other verticals as needed
 - Mentoring new analysts with research requests, established process to bring them to scale.
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Required Skills

- Analytical and inquisitive mindset, with enthusiasm and willingness to learn
 - Should be able to work under general supervision, with limited review of work needed
 - **Strong written and oral communication skills and presentation capabilities**
 - **Excellent presentation skills – PowerPoint and Google Slides (gSuite) experience**
 - Experience creating pitch decks for cloud services across multiple industry verticals is highly desirable
 - Knowledge of cloud products is highly desired
 - Native Japanese, business English
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Company Description

RANDSTAD connects great people with great companies, making the right human connections to create winning teams.

Randstad may be a recent name in Japan, but we've been supporting candidates and clients in Japan for more than 25 years.

With humble roots in the Netherlands in 1960, Randstad grew from a small, local staffing company into a global leader in HR solutions, covering 39 countries.

Randstad Japan, a premier HR Professional Services company is growing its Professionals (mid-career / executive search) recruitment division rapidly from 2014. We're looking for passionate, ambitious team-players who are ready to bring their career to the next level. With 117 offices located across Japan, a wide-ranging client network across industries and functions, Randstad is well-positioned to grow its recruitment presence in Japan.