



FP&A Manager | ~8.8M + bonus | WFH, flextime

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## Job Information

### Recruiter

iWill Capital G.K.

### Job ID

1332048

### Company Type

Small/Medium Company (300 employees or less) - International Company

### Non-Japanese Ratio

Majority Japanese

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

6 million yen ~ 8.5 million yen

### Salary Bonuses

Bonuses paid on top of indicated salary.

### Work Hours

9 : 00~17 : 30 (うち、休憩60分)

### Holidays

週休二日制 (土・日)、祝日、年末年始、その他会社が休日と定めた日、年間休日平均123日

### Refreshed

May 7th, 2024 05:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Fluent

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

\* This is an exempt position with no direct report, may supervise junior staff when necessary.

Responsible for financial statement (P&L and B/S) control. Support business partners for their decision making. Act as

business partner by providing strong financial analysis & insights and identifying business risk & opportunities to the management team.

### **Roles & Responsibilities**

- Manage financial planning & reporting process (e.g., Budget, Forecast, Long range plan) for P&L and B/S
- Prepare monthly report to HQ and Japan (e.g., MBR deck, R&O and FP&A meeting deck) with high accuracy in timely manner
- Conduct variance analysis against prior forecast and budget on Sales, Gross Margin \$ and %, SG&A, CAPEX, inventory, other balance sheet items and Headcount
- Track inventory KPI's with S&OP (Sales & Operations Planning) team to improve stock efficiency
- Track KPI's on sales & profitability by channel, by store, by customer, by product etc.
- Support monthly closing by communicating with key stakeholders and accounting team to book correct number
- Support business cases and ROI analysis for new project (e.g., store open/close/renewal, scenario planning, contingency plan etc.)
- Closely monitor business performance and identify business risks and opportunities, and clearly explain them to business partners in a timely manner
- Provide deep financial insights to business partners for their decision making on strategy and investment plans
- Handle ad-hock requests from his/her supervisors and the management

### **JOB BENEFITS**

- OVERTIME WORK (時間外労働): Yes
- 所定労働時間：9:30-17:45（うち1時間休憩）※フレックス勤務有り - 休日：週休二日制（土・日）、祝日、年末年始、その他会社が休日と定めた日、年間休日平均123日 - 休暇：年次有給休暇（10日～／年）、夏季休暇（6-10月期に5日間）、そのほか慶弔休暇、結婚休暇等 - 育児・介護支援：育児休業・短時間制度、介護休業・短時間制度、ベビーシッター利用支援 - そのほか：社員販売制度、退職金制度、団体生命保険、団体長期障害所得補償保険 等
- Lots of positive change recently (currently mid-way through a change process/project).
- New business lines are opening up in Japan.
- Also has products that are unique to the Japan market, or designed in Japan and available globally.
- New stores are continuing to open.
- Sponsor of many sporting teams and athletes- including soccer, athletics, basketball, cricket, cycling, rugby union and tennis.

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## **Required Skills**

### **Qualification & Others**

- Minimum 3+ years of FP&A experience working in a multi-national company.
  - Managed full P&L is required
  - B/S is a plus
- Ability to work in a fast-paced environment and to set right priorities
- Strong team player
- “Hands-on” and “Can-do” attitude
- Strong Excel skills
  - Medium level of technical expertise with high level of accuracy and fast speed is required
- Native-level in Japanese and business-level in English
  - Written and oral communication
  - Presentation skills
- Understand basic principles of USGAAP and /or IFRS
- Experience with FMCG and/or Inventory-selling-industry is preferred

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## **Company Description**

**iWill Capital** is a Human Capital Management firm established in 2010. Over the years we have supported numerous multinational clients fill their key positions to help improve their business, and have supported bilingual job seekers enrich their careers predominantly in Tokyo and the greater Asia region.

We partner with our customers to define what top level service means to them, bringing true value and insight into ongoing market changes. We aim to be the first choice in our industry, delivering not only in depth consultation, but event changing results.