Recruitment Consultant

Help to shape our future!

Job Information

Recruiter
Next Move K.K.

Job ID
1004871

Company Type
Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio
About half Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards, Minato-ku

Train Description
Ginza Line, Gaien Mae Station

Salary
Negotiable, based on experience

Salary Commission
Commission paid on top of indicated salary.

Refreshed
November 16th, 2026 04:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
Daily Conversation Level

Minimum Education Level
Technical/Vocational College

Visa Status
Permission to work in Japan required

Job Description

Next Move is at the start of an exciting phase of new growth to a positive future.

With a clear vision to bring the best people into the Next Move team, think big, maintain our integrity, and strive to be recognized as the best agency with those we work with.

We are looking for an enthusiastic recruitment consultant to work as part of our team to work together to help build the

company.

Are you ready to be part of shaping our future together?

A career in recruitment with Next Move will give you the fulfilling opportunity to know that every day you can wake up and help change someone's life for the better. Assisting organisations to achieve their vision and individuals achieve their ambitions.

We work with integrity and honesty, and a clear focus on understanding and helping people first, not the numbers.

You will receive strong training, mentoring, and a voice in how the company grows - with a career path to match your aspirations.

Your background - you will have

- Experience in sales OR recruitment
- Or a very clear desire and to build a fulfilling recruiting based career.
- A positive work ethic, persistence, flexibility and adaptability to deliver results.

About you

- Honesty and integrity are central to who you are
- You are adaptable, have tenacity and enjoy overcoming barriers
- Highly Professional
- You are a phenomenal listener
- Positive
- You have a real people focus
- Want to work alongside a team with a shared goal
- You strive to deliver results

Our clients

We work primarily on technology focussed roles within

- Major Japanese and international companies from **Finance**, the **"Big 4"** to **major technology companies** - who are **well recognised and respected in their field** .
- All the way to Start-ups and those on the cutting edge of technology in growing in areas like **AI, Deep learning,Machine learning** and **Blockchain** and in hyper-growth!

Because of this having an interest in how technology can shape the future will help.

What you will do

- Consistently find and attract high quality candidates from various sources, and build strong networks and relationships.
- Grow to manage the full recruitment lifecycle, managing great companies and motivated potential employees from sourcing, ongoing management, through to placement and staying in touch
- Develop new business, with both existing clients and new clients that are relevant to the focus of the company broadening our client base
- Grow your sales and management skills to become more effective with sales, negotiation, client and candidate management to become a trusted partner and advisor.
- Understanding our client's needs and individuals motivations clearly with regular phone calls and meetings both in our office and off site.
- Learning to assist them to make the correct decisions for their career and company based on what you have understood

What you will love about Next Move

Our purpose is simple

- To be consistently recognised as the best recruitment agency by those we deal with.
- Through honesty and integrity, constantly improve our quality of delivery,
- Provide clear appropriate advice and, very simply, put people first.
- Ensure that, whatever the outcome, the experience of working with us is a positive one.

The way we achieve it is clear

- A well-developed and highly collaborative training programme - with one on one mentoring and then team based goals
- A very Cooperative environment
- A strong internal emphasis on inspiring individual growth and ownership
- Hiring people who are passionate about doing recruitment well
- By understanding that a rounded person has other interests outside of work and so we have a great work-life balance

Do you want to be part of shaping the future of success?

How to apply

Please send your resume to info@nextmove.co.jp

Company Description

Next Move understands that the most important asset of any business is its people.

And because it's people that make a successful business, our primary focus is building a strong relationship with you; whether you are a candidate seeking new career opportunities or a client that requires human resource solutions.

For candidates this enables us to not only understand your unique skill set, but also importantly allows us to offer advice and closely match, in all ways, what you are looking for. Because we want you to be happy, motivated and challenged in your new career.

For a client it means that we have an understanding of you as a company To us you are never just another job description.

ネクストムーブは企業にとって最も大切な財産は「人」であると考えています。

ビジネスを成功に導く鍵は有能な人材にあります。仕事内容はもちろんのこと、人物、社風そしてタイミング。複合的な要素が一つに重なりあった時、始めて企業と人、人と人が一つの形として繋がる―。このような瞬間に我々は幾つも立ち会ってきました。

当社では新たなキャリアチャンスをお探しの方、リソース・ソリューションをお求めの企業の皆様と個々に信頼関係を築くことを大切にしています。

このようなアプローチをすることにより、お仕事をお探しの方のスキルだけに注目するのではなく、どのような方であるのか、次のステップに何を求められているのかを理解をした上で多角的な視点に基づいたアドバイスやご提案をし、皆様が新しい環境で楽しく、意欲に満ち、やりがいのあるお仕事ができるようお手伝いをさせていただくことができます。

また、求人中の企業の皆様には求人職務記載内容にとどまらず、一企業様として組織内容やビジネスを充分に理解したうえで、ご提案・ご紹介をさせていただくことができます。