



ACE OPT Co.,Ltd.

Company Description

Ace Opt Co., Ltd. is a highly specialized trading company established on February 12, 2009, with its headquarters located in Katsushika-ku, Tokyo, and an additional regional office in Osaka, Japan. Under the leadership of Representative Director Kenji Abe, the company has grown into a trusted partner in the optical communication industry. With a dedicated team of 16 skilled professionals, a solid capital foundation of 30 million yen, and annual sales reaching 1,734 million yen (as of the fiscal year ending March 2025), Ace Opt demonstrates financial stability, steady business growth, and deep industry expertise.

The company's core business revolves around the import, sales, and comprehensive technical support of optical communication components. The extensive product portfolio includes optical transceivers, optical devices, passive optical components, optical amplifiers, and optical subsystems. In addition to optical communication equipment, Ace Opt also supplies essential electrical components such as liquid crystal modules, printed circuit boards (PCBs), and batteries, as well as various optical components like standalone machine vision and automotive lenses. This diverse and specialized range of products enables the company to accurately meet the complex and multifaceted demands of modern industrial sectors.

What truly sets Ace Opt Co., Ltd. apart from conventional trading companies is its unwavering commitment to value-added ancillary services. The company does not simply act as a middleman; it serves as a crucial technical bridge between global manufacturers and domestic clients. Ace Opt guarantees the highest product standards through rigorous quality assurance processes, including detailed characteristic inspections prior to delivery. The company provides extensive technical support and collaborates closely with the design and engineering departments of its clients. This collaborative approach facilitates the smooth adjustment and finalization of specifications for new projects.

Furthermore, Ace Opt proactively shares valuable insights regarding new products, emerging technologies, and current market trends, thereby accelerating the research and development efforts of its customers. In the event of any issues, the company excels in conducting sophisticated technical analyses of optical components and modules, including comprehensive failure analysis to quickly identify root causes and implement effective countermeasures. Ace Opt also conducts regular quality audits of its partner manufacturers' factories to ensure continuous quality maintenance and improvement. By optimizing inventory levels, the company ensures swift and reliable delivery services. Continuously researching and discovering new manufacturers worldwide, Ace Opt remains dedicated to connecting its clients with cutting-edge technologies, striving to be an indispensable and long-term partner in the rapidly evolving optical communication market.

Company Details

Head Office

Japan

Main Business

光通信用部品の輸入・販売及び付帯サービス（特性検査を含めた品質保証、技術サポート、不良解析など）

President

阿部 健司

Established

2009年2月12日

Capital

3,000万円

Number of Employees

11 - 50

URL

https://www.ace-opt.co.jp/?page_id=36

Offices

Main Office

4F, Asahi Seimei Shinkoiwa Bldg.
1-53-10 Shinkoiwa, Katsushika-ku
Tokyo, Japan, 1240024