Cosmos Risk Solutions Co., Ltd

Company Description

Cosmos Risk Solutions Co., Ltd. is a premier insurance and reinsurance broker wholly owned by ITOCHU Corporation, established in Japan in 1997. Serving as a dedicated group of risk management experts within the ITOCHU Group, the company has expanded its capabilities through extensive involvement in ITOCHU's global trading and project insurance arrangements. This background has granted the firm unparalleled access to the latest international insurance market data and highly specialized insights.

Unlike typical insurance agencies that sell pre-packaged policies, Cosmos Risk Solutions acts strictly as an independent broker, prioritizing the client's interests to deliver tailored solutions. Its business model spans comprehensive risk consulting, captive management, and insurance/reinsurance brokerage. The firm addresses a vast spectrum of uncertainties, from traditional property, casualty, and natural disaster risks to sophisticated and emerging exposures. These include credit and political risks associated with foreign investments, cyber threats, terrorism and security concerns, logistics and supply chain disruptions, representations and warranties in M&A transactions, Protection and Indemnity (P&I), and employee benefits risks.

In 2022, Cosmos Risk Solutions achieved significant strategic growth, more than tripling its business scale by acquiring Cosmos, ITOCHU's overseas broker network, and FM Insurance Service, an institutional agency for FamilyMart. This consolidation allowed the company to fortify its robust international network across major Asian hubs, including Hong Kong, Thailand, Taiwan, and Vietnam. Consequently, the firm is uniquely positioned to offer seamless, comprehensive global insurance programs to Japanese corporations operating abroad.

Rooted in the "Sampo-yoshi" (good for the seller, good for the buyer, good for society) philosophy of its parent group, Cosmos Risk Solutions distinguishes itself from Western mega-brokers by aligning closely with local business practices and client nuances. By integrating strategic risk formulation, direct placement into global reinsurance markets, and internal claims management, the company continually empowers its clients to enhance their corporate risk resilience in a fast-evolving global marketplace.

Company Details

Head Office
Japan

Main Business
◆保険ブローカー事業（保険仲立人）◆信用保険を活用した提案、グローバル保険プログラムの提案、海外プロジェクト案件受託、キャプティブ保険会社の設立・運営、海外グループ会社と連携しての特殊リスクへの対応

President
西村　一喜

Established
1997年12月

Capital
3億5,000万円

Number of Employees
11 - 50

URL
https://www.itrs.co.jp/about/

Offices

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1-1-1 Minami-Aoyama, Minato-ku
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