

# オカムラ食品工業

## OKAMURA FOODS CO., LTD.

### Company Description

Okamura Foods Co., Ltd., founded in 1971 and based in Aomori, Japan, has established itself as a prominent global food company by specializing in the aquaculture, processing, and distribution of premium seafood. The cornerstone of the company's success lies in its sophisticated "vertically integrated" business model. Unlike traditional seafood wholesalers, Okamura Foods manages the entire value chain—from fish farming and processing to final delivery—ensuring unparalleled quality control and cost efficiency.

In its aquaculture segment, the company has achieved significant acclaim for its "Aomori Salmon" brand. By utilizing the cold, pristine waters of Aomori Prefecture, the company manages everything from fry hatching in freshwater to maturation in the sea. This integrated approach ensures a stable supply of fresh, high-quality salmon to the Japanese market. Beyond domestic borders, Okamura Foods was a pioneer in international expansion, establishing large-scale salmon farming operations in Denmark as early as the 1980s. These international hubs allow the company to mitigate regional risks and cater to the global demand for sustainable seafood.

The processing division remains a core strength of the company. Okamura Foods is a market leader in the production of salmon roe (Ikura) and salted salmon roe (Sujiko). Utilizing proprietary seasoning techniques and state-of-the-art facilities in Japan and Southeast Asia, the company provides diverse products ranging from retail-ready items to high-end ingredients for professional sushi chefs. Recently, the company has expanded its product lineup to include value-added salmon slices and seasoned fillets, specifically tailored for the growing popularity of Japanese cuisine in emerging markets like Vietnam and Thailand.

The wholesale and distribution segment operates through a robust network in Asia, including Singapore, Malaysia, and Taiwan. By selling directly to local restaurants and retailers, Okamura Foods can capture real-time market trends and provide products that meet local tastes. This direct-to-market strategy has solidified its reputation as a reliable supplier of high-quality Japanese seafood.

In September 2023, the company reached a significant milestone by listing on the Tokyo Stock Exchange Standard Market. This move has provided the capital and visibility necessary to accelerate its mission of addressing global protein shortages through sustainable aquaculture. As the company moves forward, it remains committed to innovation and environmental stewardship, evolving from a local enterprise in Aomori into a truly world-class global food provider under the mission "Delivering delicious seafood from the world to the world."

### Company Details

#### Head Office

Japan

#### Main Business

サーモンの養殖、水産品の加工・販売（「垂直統合型」のビジネスモデルを展開）

#### President

岡村 恒一

#### Established

1971年（昭和46年）8月

#### Capital

1,161百万円（2025年6月末時点）

#### Number of Employees

51 - 100

#### URL

<https://www.okamurashokuhin.co.jp/>

### Offices

#### Main Office

1-6-11 Yaeda, Aomori-shi  
Aomori, Japan, 0300912