GrandGallery

# GrandGallery inc.

## Company Description

GrandGallery Co., Ltd., officially established on May 13, 2002, is globally recognized as one of the largest and most influential companies dedicated to the sale, maintenance, and reuse of pianos and related luxury goods, effectively building a new, sophisticated distribution system for musical instruments. The corporation is strategically headquartered at 10 Enokida, Ohira-cho, Okazaki City, Aichi Prefecture, Japan. The organization is led by its Representative Director, Mr. Ken Shiba. Demonstrating solid financial standing, the company operates with a capital of 10 million yen, and its dedicated workforce comprises 65 employees as of February 2023.

The company's comprehensive business portfolio is structured around its dedication to music and sustainable commerce. Its core operations include: **The Piano Retail Business (Piano Mall)**, which is recognized as one of the world's largest platforms for selling a wide variety of both domestic and internationally sourced pianos. GrandGallery is an authorized dealer for esteemed brands and proudly stocks the "Big Three" world-class pianos: STEINWAY & SONS, Bösendorfer, and C. BECHSTEIN, alongside highly-regarded Japanese manufacturers such as YAMAHA and KAWAI. Their extensive inventory is a significant asset, with over 700 grand pianos available for selection at any given time, ensuring every customer finds an instrument perfectly suited to their musical aspirations.

Furthermore, the **Purchase and Recycling Business (Kaitori Center)** plays a critical role in their sustainable model. This division is staffed by expert professionals specializing in the appraisal and purchase of pianos. Unique to GrandGallery's model, the center also extends its reuse services to other high-value assets, including jewelry, precious metals, and real estate. This multifaceted approach to recycling underscores their commitment to creating a sustainable, circular economy that benefits both the community and the environment. The business adheres to principles of securing the highest possible purchase price, providing courteous and attentive service, and guaranteeing prompt, efficient transactions.

Complementary to sales, the company offers robust **Repair, Maintenance, and Logistics Services**. These services encompass professional piano repair, comprehensive maintenance, reliable transportation, rental, and leasing options. This proactive after-sales support ensures the longevity of the instruments and provides customers with peace of mind. On the global front, GrandGallery is actively involved in **International Business and Corporate Support**, maintaining strong connections through export operations and dedicated wholesale, retail, and repair services within the competitive Chinese market. In a move to diversify, the company successfully entered the **Real Estate Business** in 2016.

The philosophical foundation of GrandGallery is robust and centered on social responsibility. Their guiding principle is "Ritajyuku (Altruism and Gratitude, Happiness of Body and Mind)," which fosters a corporate culture of deep appreciation for society and customers while prioritizing the well-being of its staff. This philosophy drives their management ethos: "To provide products and services that are loved beyond time for the world and for people," and their mission: "To offer the world's best."

The company's market presence is supported by its impressive operational scale, boasting cumulative sales of over 150,000 units and annual transaction figures exceeding 10,000 units in both buying and selling. They maintain a large total inventory of over 4,000 units. They operate a massive showroom at their Okazaki headquarters and a specialized "Specialty Store for the Big Three World Pianos" in Nihonbashi, Tokyo. This blend of physical and online presence ensures they meet diverse customer needs. GrandGallery is not just a retailer but a respected industry leader, affirmed by its membership in the Fair Trade Council for Keyboard Instruments.

## Company Details

**Head Office**
Japan

**Main Business**
ピアノ小売事業（新品・中古）、高級ピアノ小売事業、買取事業（ピアノ、宝石、貴金属、不動産）、法人支援事業、修理事業、輸出事業、中国卸・小売・修理事業、物流事業、不動産事業など、ピアノ流通全般およびリユース事業。

**President**
司馬 健

**Established**
2002年5月13日

**Capital**
10,000,000円

**Number of Employees**
51 - 100

**URL**
https://www.grandg.com

## Offices

**Main Office**
Ohiracho Azaeno Kida 10, Okazaki-shi
Aichi, Japan, 4440007