GENKAI Capital Management Co,.Ltd.

Company Description

GENKAI Capital Management: The Independent Real Estate Investment Advisory Firm

GENKAI Capital Management Co., Ltd. (GCM) is an independent real estate investment advisory firm operating from dual hubs in Fukuoka and Tokyo. Our central philosophy is that "There are as many solutions as there are investors." This belief drives us to consistently create and deliver optimal solutions, unconstrained by conventional approaches, for each client's unique challenges in the real estate sector.

GCM’s commitment to its clients is governed by three core standards, known as the GCM Standard:

Be a Pro: We never give up and never walk away. Everything we do is for the ultimate benefit of our customers and partners.

Create and Innovate: Our goal extends beyond simple value enhancement. We strive to create new, lasting value and are committed to continuous challenge and innovation within the industry.

Stay Transparent: We uphold our Fiduciary Duty at all times, ensuring the highest level of integrity and transparency in all our operations.

This commitment to independence is crucial. As a firm operating without conflicts of interest, GCM can always provide objective, honest, and truly customized advice to its investors, solidifying our role as a trusted partner.

GCM's core strength lies in its independent structure combined with its extensive experience, particularly in real estate securitization and investment within the Kyushu region. Since its establishment in 2006, the firm has successfully contributed to the discovery, acquisition, and value-enhancement of quality assets in its home market. GCM effectively merges a deep, locally-rooted network with the high-level expertise and sophisticated management skills acquired through experience in global real estate funds. This unique combination allows us to explore and realize new possibilities in real estate investment.

Our business operations are primarily focused on the following pillars:

Real Estate Fund Management & Asset Management: We form and manage private real estate funds for institutional investors, handling the entire lifecycle from acquisition and value-up strategy execution during the holding period, through to final disposition.

Real Estate Advisory: We offer expert consultation on comprehensive real estate strategies for investors and corporate entities, including strategic consulting, detailed due diligence, and proposal of optimal investment products.

Real Estate Brokerage: We also provide brokerage services for property acquisition and sales, and leasing support, tailored to meet investor demands.

Through these services, GCM has built a robust track record across diverse asset types, including commercial facilities, office buildings, residences, and healthcare properties. Furthermore, GCM is actively involved in new business creation and advisory services aimed at promoting regional revitalization, contributing significantly to the regional economy. The team, known for its pioneering and challenging spirit, is determined to honestly confront the changes in the real estate investment landscape, continually providing the best solutions for investors.

Company Details

Head Office
Japan

Main Business
不動産ファンドマネジメント、アセットマネジメント、不動産アドバイザリー、不動産仲介 他

President
松尾 正俊

Established
2006年5月23日

Capital
5,092万円 (2024年3月末現在)

Number of Employees
11 - 50

URL
http://www.genkaicapital.com/

Offices

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Shin Nihon Building 3F
2-4-22 Daimyo, Fukuoka-shi Chuo-ku
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