Tachibana & Co.,LTD

Company Description

Tachibana Eletech Co., Ltd., founded in September 1921 and incorporated as a company on July 12, 1948, is a leading Japanese technology trading company headquartered at 1-13-25 Nishihonmachi, Nishi-ku, Osaka 550-8555, Japan. The company's capital stands at JPY 5.874 billion, and as of the fiscal year ended March 2025, it has a consolidated workforce of 1,478 employees, with 887 employees on a standalone basis. The President & CEO is Mr. Naoshin Nunoyama, who assumed the role on June 29, 2022.
Tachibana Eletech operates as a "technology trading company" dedicated to bridging products and technical services. Its business portfolio spans a broad spectrum, including: (1) FA (Factory Automation) system business, offering automation equipment such as PLCs, inverters, servos and full production line systems for manufacturing; (2) Semiconductor and Device business, supplying a wide range of components—semiconductor substrates, devices, integrated circuits—and providing software development, FPGA/ASSP design, and technical support; (3) Facility business, delivering solutions to factories, offices, commercial buildings and residences—lighting, air-conditioning, elevators, security systems, cooling/heating systems, etc.; (4) MS business (Manufacturing Support), encompassing EMS (Electronics Manufacturing Services) and MMS (Metal Manufacturing Services), providing contract manufacturing of electronics from boards to finished products and of metal parts such as those for lift systems and parking structures; (5) Overseas business, with a presence in Asia (e.g., Singapore, Hong Kong, Thailand) and a growing export/import operation.
Since its founding as an electrical equipment wholesaler and electrical installation business, the company has evolved considerably: in 1976, it expanded into semiconductor and electronic device distribution, and from then on has strengthened its engineering and solution-proposal capabilities—transforming from "pure sales" to "system & service provision." It celebrated its 100th anniversary on September 1, 2021, and is now pursuing the long-term objective of becoming a "200-year company," under its mid-to-long-term management plan "NEW C.C.J2200." This plan places particular emphasis on three strategic pillars: (1) enhancing proposal sales capabilities that combine hardware ("things") with systems and services ("events"), (2) strengthening organizational and operational infrastructure to respond to environmental changes, and (3) securing a customer base capable of generating more than JPY 200 billion in revenue.
Headquartered in Osaka, Tachibana Eletech has offices and branches across Japan, including an East-Japan Branch in Tokyo and regional offices in Nagoya, and supports global operations via subsidiaries in Asia. Approximately one-fourth of the workforce are engineers, enabling the company to deliver high-value technical solutions. In the fiscal year ended March 2025, overseas business accounted for about 18 % of consolidated sales, reflecting the company's commitment to global growth. With a strong heritage of technology, a broad product and service offering, and a forward-looking business model, Tachibana Eletech continues to shift from simply selling equipment to delivering integrated solutions, supporting customers' evolving needs in manufacturing, electronics, and facility infrastructure worldwide.

Company Details

Head Office
Japan

Main Business
電機・機械・電子・情報の「技術商社」として、FAシステム、半導体・デバイス、ビル・工場・施設設備システム、EMS/MMS（電子機器／金属加工受託）、海外事業などを展開。

President
布山 尚伸

Established
創業1921年9月1日、設立（株式会社化）1948年7月12日

Capital
58億74百万円

Number of Employees
Over 1,000

URL
https://www.tachibana-grp.co.jp/

Offices

Main Office
4-3-10 Awajicho, Osaka-shi Chuo-ku
Osaka, Japan, 5410047