



## AlphaSights

### Company Description

**AlphaSights is at the forefront of a sophisticated, competitive industry. To remain a leader, all of our people need to deliver excellence every single day.**

That's why we're committed to hiring and developing people who will thrive in our fast-paced, results-driven environment. Here, everyone contributes to building our business.

- **Client Services**

As our revenue engine, the Client Service team connects our clients to experts. They're "always on," handling client requests and changing needs.

At the entry level, you'll take briefs, research sectors, identify and assess experts, and connect them to clients. Over time, you'll manage a team, grow accounts, and run your own book of business.

- **Specialist Functions**

We're continuously improving our organization and the products and services we provide clients.

Our specialist functions lead the charge on global teams including Client Protection, Finance, Communications and Marketing, Professional Development and HR, and Operations.

### Our Culture

- **Living The Mission**

We're in this business to execute a big, future-proof mission: to help professionals succeed by connecting them to the knowledge they need to make the best decisions.

Whether we connect a leading investor to specific expertise in a faraway market, help a corporation understand a new continent, or work with a social entrepreneur through Knowledge for Good, our social impact business unit, we believe access to knowledge drives human progress.

- **High Energy**

AlphaSights has a distinctly "always-on," dynamic feel to it. We thrive off each other's energy. If you walk around one of our offices, you'll feel the buzz.

The lively atmosphere comes from our commercial focus, the pace of our work, and the type of people who flourish here.

- **Continuous Improvement**

We strongly believe that a universal commitment to incremental improvements—rather than any top-down, silver bullet strategy—makes a company great. At AlphaSights, everyone shares this responsibility.

From devising new ways to better serve clients to growing the firm and embracing difficult questions, continued progress demands that everyone bravely challenge the status quo.

- **Mutual Respect**

We look for well defined character traits, but we embrace that people from many backgrounds, cultures, and nationalities possess them. We have former teachers, lawyers, servicemen and women, entrepreneurs, bankers, and consultants.

Our people enjoy hanging out together and know each other well enough to navigate the highs and the lows as a team.

- **Celebrating Success**

At AlphaSights we're proud of our healthy streak of competitiveness and make a point of celebrating our successes.

Whether it's our annual office retreats, a last minute team outing, or a well-earned drink after work, celebrations here are never too far away.

### Company Details

#### Head Office

United Kingdom

#### Main Business

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#### President

Managing Director: Max Cartellieri, Andrew Heath

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**Established**

2008

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**Capital**

非公開

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**Number of Employees**

Over 1,000

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**URL**

<https://www.alphasights.com/ja/>

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**Offices**

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**Main Office**

Hibiya Fort Tower, 8/F Room #8-101  
1 Chome-1-1 Nishi Shinbashi, Minato-ku  
Tokyo, Japan, 1050003

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