



Job Information

Job ID: 86924
Job Title: Senior Search Consultant (Finance)
Company Name: TMC Japan
Job Type: Full-time
Division: Finance & Accounting
Location: Tokyo - 23 Wards
Salary: Negotiable, based on experience
Salary Bonuses: Bonuses paid on top of indicated salary.
Salary Commission:
Date: September 9th, 2008 20:36

General Requirements

Employment Experience: Over 3 years
English: Native
Japanese: Fluent
Education: Bachelor's Degree
Visa Status: Japanese national or permission to work in Japan required

Job Description

Executive Search and Recruiting in Japan - TMC Japan

TMC Japan is currently searching for motivated Senior Consultants to join an elite team of recruitment consultants. Ideal applicants should have 3yrs + back office/finance recruitment experience and currently reside in Tokyo with a valid working visa.

Senior Consultants must be well versed and confident in prospecting for new business by identifying client needs and assessing industry trends. Recruiting functions will include locating top talent, interviewing applicants and consulting with candidates on industry trends and opportunities. Senior Consultants will have the added responsibility of being a leader in the company.

Senior Consultants will report directly to management and are part of the TMC leadership team.

Position Responsibilities:

Instruct, lead and manage a small team of associate consultants

Assist with the hiring and training of new consultants

Work on special recruitment projects

Recruit and reactivate candidates with backgrounds in your area of expertise

Develop and perform recruitment activities to ensure a sufficient supply of quality candidates

Interview potential candidates (in person) and check references

Facilitate placements in any reasonable manner requested by client, including, but not limited to, scheduling interviews, preparing the candidate for the interview, negotiating compensation, and coaching the candidate through his/her resignation period at current employer

Market viable candidates to client companies for the purpose of setting up interviews

Develop new and creative ways to obtain additional business from present and prospective customers

Meet revenue targets

Prepare and submit various reports concerning activity as requested by management

TMC has a lucrative commission and milestone bonus plan and comprehensive training program for the right individuals. If you are currently seeking to continue your professional journey in a challenging, fast paced environment and you think this may be right for you, please forward your resume to: karl@tmcjapan.com.

Required Skills

Ideal applicants should have 3yrs + finance/back office recruitment experience and currently reside in Tokyo with a valid working visa.

Company Description

TMC Japan is the premier executive search and recruitment company to foreign capital enterprises in Japan. We have established our reputation by having an unmatched knowledge of our clients' industries and deep and long-standing contacts throughout the technology and finance sectors with qualified bilingual professionals.

Our Commitment

TMC Japan provides a consulting service to qualified bilingual mid- and upper-level technology, finance and consumer

professionals seeking to improve their careers and working environments. We advise our candidates on how to better their careers drawing from our many years of experience dealing with foreign-capital companies in Japan.

Your decision to change your job can affect every dimension of your life. That's why our consultants spend time to understand your needs and your future career expectations. Our consultants are career guidance specialists who often have extensive work experience within their focus areas. We help you connect with the leading companies in your industry.

We maintain relationships with our candidates that last for their entire careers. TMC prides itself on the fact that we help build successful careers.

Technology Professionals

TMC Japan started out more than 5 years ago by focusing on IT recruiting and has since established itself as the Premier Agency in Tokyo in the industry. Most of the consultants within TMC Japan's IT consulting department are experienced IT professionals themselves, who understand your position and your needs. We have built a reputation upon our professional treatment and of our engineer, sales and marketing candidates.

Back-Office Professionals

All businesses have back offices where the numbers are crunched, the money is counted, the budgets are created and the profits are forecasted. Whether a world leader in technology with over 2000 employees or a gourmet chocolate company with a staff of 20, businesses in Japan that are part of the global economy need bilingual back office personnel to help run their operations.

Our Clients

Finding the best and the brightest bilingual IT, accounting and finance professionals is no easy task. That is why businesses from single office startups to Fortune 500 multi-national corporations have chosen TMC Japan to fulfill their hiring needs.

We work for a group of select organizations that rely on TMC Japan to identify and evaluate some of the strongest talent in the technology, consumer and finance fields in Japan. This network of select clients provides you - the candidate - with some of the best opportunities in today's market. If you are interested in learning more about some of these companies or if you are actively making that next career move - you need to contact us!

We are committed to providing you - the candidate - with the highest level of professionalism and confidentiality. Once you get to know us, you will have the first hand experience of seeing what separates us from the rest:

A well established and respected position in our marketplace

We will share our knowledge and experience to help you reach your career objectives

Highly skilled management consultants with industry knowledge, coupled with our extensive Executive Search and Recruitment consulting experience

We are a preferred provider with exclusive assignments with the majority of the largest and most respected foreign-capital corporations in the world

We have a history of consistent and successful placements

Ultimately, our success is based on our ability to develop and maintain strong individual relationships with our candidates and clients. We help build relationships by bringing people together!

TMC History:

TMC was founded in 2003 -- in Tokyo -- by Australian and British businessmen Nick Pollock & Karl Caldeira. The founding partners had the following values in common: excellence, integrity, enthusiasm and pursuit of improvement. These core values have contributed to their success.

We maintain relationships with our candidates that last for their entire careers. TMC prides itself in that we help build successful careers.

Your search ends with us!

Nick Pollock, Karl Caldeira (Managing Partners)