



募集職種

求人ID:	98741
職種タイトル:	Senior National Strategic Account Manager: シニアナショナルストラテジックアカウントマネージャー
人材紹介会社:	CDS株式会社
勤務形態:	正社員
勤務地:	東京23区
給与情報:	800万円 1200万円
ボーナス:	固定給+ボーナス
歩合給:	
日付:	2008年06月16日 10:50

応募必要条件

勤務年数:	3年以上
英語:	基礎会話レベル
日本語:	流暢
学歴:	大学卒：学士号
現在のビザ:	日本国籍、または日本での就労許可が必要です

募集要項

Main Responsibilities:

Selling client's products (semiconductor manufacturing materials) to, and maintaining relationships with Toshiba Semiconductor.

Expanding and retaining Toshiba Semiconductor as an account while ensuring ongoing customer service.

Providing leadership to the worldwide sales team focused on Toshiba Semiconductor.

東芝セミコンダクター社へクライアントの製品（半導体材料）を提供し関係を構築

東芝セミコンダクター社との関係を維持しつつ、通常のカスタマーサービスも提供

東芝セミコンダクター社を扱う世界のセールsteamを統括

Key Requirements:

Existing knowledge of and relationships with Toshiba Semiconductor's Yokkaichi purchasing department

Proven sales record in wafer sales (preferably), semiconductor materials (e.g. gases, chemicals) or semiconductor manufacturing equipment

Relationship building

Strong personality, able to thrive within foreign-capital company structure and culture

Ability to read and write English (spoken English is an advantage, but not a requirement - all intra-company communications are in Japanese)

Position based: Either in Tokyo, or home based, closer to Toshiba Semiconductor in Yokkaichi

東芝セミコンダクター社四日市工場との取引経験

ウエハー、半導体材料（ガスや化学製品）、半導体製造装置などのセールス経験

関係構築経験

外資系企業のカルチャーやシステムに抵抗がない方

日常会話レベルの英語スキル（英会話スキルがあれば尚可。社内でのコミュニケーションは日本語になります。）
勤務地：東京、又は、東芝セミコンダクター社がある四日市

スキル・資格

Please review job description

会社概要

CDS is a Tokyo-based leader in executive search and recruiting for executives, mid to senior level management, and staff for multinational corporations and startup companies within the following Industry Practices: Information Technology and Telecommunications, Consumer Goods & Retail, Healthcare & Life Science, Financial Services, Professional Services, Industrial; and in the following Functions: Sales & Marketing, Accounting & Finance, Legal & Compliance, and Human Resources.

CDS consultants forge close partnerships with clients to fully understand the nature of their business, the markets in which they compete, their organizational structure, critical success factors, and chemistry required to succeed within their environment.

For each search assignment, CDS assembles a results-driven team to ensure we provide the optimum mix of industry and functional expertise to attract candidates with the desired competencies and experience.