



### 募集職種

求人ID: 96654  
 職種タイトル: Shop Manager  
 人材紹介会社: ボイド&ムーア エグゼクティブサーチ  
 部署名: Fashion Retail  
 勤務形態: 正社員  
 勤務地: 東京23区  
 給与情報: 400万円 700万円  
 勤務時間: 5 days a week  
 日付: 2008年05月27日 16:15

### 応募必要条件

勤務年数: 3年以上  
 英語: 日常会話レベル  
 日本語: ネイティブ  
 学歴: 専門学校卒  
 現在のビザ: 日本国籍、または日本での就労許可が必要です

### 募集要項

- &middot; Works with plans, budgets and other available tools to ensure maximum profitability.
- &middot; Maximizes sales opportunities through commerciality and outstanding customer service.
- &middot; Actively uses sales information to make business decisions regarding merchandise and scheduling of staff.
- &middot; Ensures that all merchandise is properly received and put out on the floor in a timely manner within the department/store.
- &middot; Ensures quick and thorough customer service throughout the store and reacts to all customer complaints that arise.
- &middot; Plans and coordinates together with the visual team all activities concerning advertising, campaigns, promotions and sales activities in his/her department.
- &middot; Manages department expenses and increases profitability by controlling discounts, getting markdowns done quickly and selling aged inventory.
- &middot; Works actively on reducing and following up costs connected with the activities in his/her department.
- &middot; Performs all store routines, including the opening and closing of the store.
- &middot; Completes all customer returns and employee returns/purchases.
- &middot; Properly addresses loss prevention and safety issues that may occur, following H&M guidelines.
- &middot; Effectively schedules and adjusts staff hours according to needs of business while still reaching store and SPH goals.

### スキル・資格

- &middot; Preferable 2-3 years prior retail management experience.
- &middot; Ability to work with our shared values and be a symbolic leader.
- &middot; Exceptional customer service skills and interpersonal skills a must.

- &middot; A strong fashion consciousness and a flair for conceiving and implementing creative merchandising concepts.
- &middot; Proven ability to work in a fast paced environment.
- &middot; Must have strong merchandising skills and the ability to drive business.
- &middot; Must be able to work a flexible work schedule including nights and weekends.
- &middot; Excellent written and verbal communication skills.
- &middot; This position may imply travel to other locations.

## 会社概要

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Boyd & Moore Executive Search (BMES) is a high-growth, Ginza-based search firm. We provide senior executive and management-level recruiting services in Japan and other Asia Regional markets. Our team of recruiting professionals has extensive experience recruiting for multinational corporations and professional service organizations in a range of vertical markets within the Technology, Pharmaceutical/Medical, Financial, and Professional Service sectors.

BMES has been instrumental in helping numerous US, European, and Asian-based companies establish or grow their position in the Japanese marketplace. Because we have one of the most extensive networks of professionals in Japan, we are able to give our clients their most valuable competitive advantage: fast access to the most highly qualified candidates in the region.

BMES have expertise in four sectors, including Technology, Life Sciences, Finance, and Professional Services. Our client base is predominantly non-Japanese, and each of our search consultants either has or will develop particular expertise and focus in at least one of the above sectors.