

外資系運用会社 Head of Institutional Sales 13729/KI

<u>仕事ID:</u>	83036
<u>職種タイトル:</u>	外資系運用会社 Head of Institutional Sales 13729/KI
<u>企業名:</u>	ハドソン・グローバル・リソースズ
<u>仕事の形態:</u>	正社員
<u>部署名:</u>	Sales & Marketing Division
<u>勤務地:</u>	港区, 東京都
<u>給与:</u>	1600 荳 - 2000 荳
<u>最終更新日:</u>	2008年06月29日
<u>職務経験:</u>	6年以上
<u>英語レベル:</u>	ビジネス会話レベル
<u>日本語レベル:</u>	ネイティブ
<u>最終学歴:</u>	大学卒：学士号
<u>現在のビザ:</u>	日本での就労許可：有
<u>スキル・資格:</u>	The candidate should have at least a strong 10 year track record as an Institutional Sales manager of investment solutions to Japan based institutional clients.

The candidate should be able to Target and achieve results, set challenging goals, prioritize tasks, overcome obstacles, accept accountability, set team standards and responsibilities, provide leadership and set and manage customer expectations

The candidate should have strong organizational skills and should be able to interact individually and also in a team environment successfully and efficiently. A good command of English is a must.

He/she also must have thorough knowledge of back office functions, unit trust and investment experience.

募集要項: We operate along regional lines with centers of expertise in Europe, Americas and Asia-Pacific. In Japan, we are operating under the name “***** Management Company (Japan) Ltd ” .

***** Funds has the strong ambition to significantly build up its institutional sales activities within Japan. In this context the company now has a growth position available for a Head of Institutional Sales.

The Head of Institutional Sales will be directly responsible for the planning, development, organization, and performance of the institutional sales team.

The candidate will report to the Chief Marketing Officer and work in close coordination with the members of the management team.

The initial job focus is to develop profitable institutional sales relations with Insurance Companies and Financial Institutions. Pension fund business will be developed at a later stage.

会社紹介:

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