



## 募集職種

求人ID:	100423
職種タイトル:	Channel Sales Executive
人材紹介会社:	アストンカーター
部署名:	Tokyo
会社の種類:	大手企業、 外資系企業
勤務形態:	正社員
勤務地:	東京23区
給与情報:	1000万円 1500万円
歩合給:	
日付:	2008年10月21日 10:47

## 応募必要条件

勤務年数:	3年以上
キャリアレベル:	中途経験者・マネージャーレベル
英語:	基礎会話レベル
日本語:	流暢
学歴:	大学卒：学士号
現在のビザ:	日本国籍、または日本での就労許可が必要です

## 募集要項

You will assist in the development and expansion of existing and new reseller channels, through consultation, business planning and market development activities.

Working closely with resellers and partners, you will develop business plans and monitor ongoing sales activity to drive sales activity and quota achievement.

## スキル・資格

Candidates are expected to have previous experience in channel or partner sales in the CAD/CAM industry. Successful candidates will be rewarded with an attractive base salary and commission/performance bonus scheme.

## 会社概要

Aston Carter is an independent IT recruitment consultancy established in 1997, to provide a pro-active service to the investment banking market. In London it is established as the leading IT staff supplier to a number of leading Investment Banks and Financial Services companies.

Aston Carter has been present in the Tokyo market in a passive manner since 2005, placing candidates from across the globe that wish to relocate to Tokyo as well those already based locally. Due to an increasing demand for its unique

services in Tokyo amongst our global clients, Aston Carter has established a team of consultants to concentrate exclusively upon this market.

Aston Carter ' s key operating principles can be summed up in three words: Professionalism, Co-Operation and Delivery. The company has a positive, dynamic vision about where its business needs to go and a passionate commitment to getting there. Consultants are carefully selected according to their experience and achievement-oriented outlook.